This Group Plan applies to any of the escorted tours currently offered by Image Tours Inc.

## Group Benefits:

## Shared Bus Groups (booked into existing, published dates)

- You may block a minimum of 16 seats and a maximum of 20 seats on existing, published dates.
- $17 \%$ commission on Tour Only price, provided at least 16 passengers travel on the same tour and date. If you fall below 16 traveled passengers, commission reverts to your current individual rate.
- $10 \%$ commission on insurance and extensions and $5 \%$ commission on air.
- Free tours are earned based on the following traveled passenger levels:

Level 1 00-15 passengers No free
Level 2 16-20 passengers 1 free "Tour Only"
Level 3 24+ passengers Beyond 25 passengers, your group could be converted to an
"Exclusive Group", if available, with benefits as shown below.

## Exclusive Bus Groups

- Groups wishing to block more than 24 seats will be considered an "Exclusive Group".
- Exclusive Groups require a minimum of 24 passengers and can accommodate a maximum of 42 passengers. (Some tours may be able to accommodate up to 46 passengers.)
- A minimum nonrefundable but applicable deposit of $\$ 500$ is required for an "Exclusive Group".
- Exclusive bus groups that fall under 32 passengers can be re-priced in order to include more group benefits. Based on published pricing, the following benefit plan applies:
Level 1 24-31 passengers No free and $10 \%$ commission on Tour Only price.
Level 232 - maximum passengers 2 free "Tour Only" and $17 \%$ commission on Tour Only price.


## Other Terms \& Conditions:

- You may block air space with a $\$ 100$ per seat, non-refundable deposit.
- If air is needed for a passenger qualifying for a free "Tour Only", the cost will be based on the air add-on and air taxes applicable on the date Image Tours receives full/final payment and issues tickets.
- The Travel Protection Plan "Travel Deferral Benefit" is not available for group departures or groups of more than six passengers traveling together on the same tour and date.
- Group passengers assigned free/reduced rate air may not be eligible for frequent flyer miles.
- Group Bookings will not be eligible for Co-op Advertising Reimbursement.
- Group Bookings will not be eligible for negotiated, year-end override commission plans.
- Fam Rates and Vouchers may not be used on group departure dates.
- "Free" tours do not include Optional Excursions. These will still need to be paid at full price to the tour manager for the group host, just as any other tour member. For groups with 20 or more fully paid passengers 80 days prior to departure, a $40 \%$ discounted package rate will be offered, for the group host only, when Image Tours receives (at least 70 days prior to departure) an agency check to pre-pay for all the group host Optional Excursions.


## Contact Us:

To block group space, contact Justin (ext. 253) or Laura (ext. 215) at 800-968-9161 e-mail justin@imagetours.com or laura@imagetours.com

